



Managed services options that yield results and save money, based on experience with actual client engagements. (Individual client results vary.)

Service Area	Typical potential cost savings
Integrated managed infrastructure services (servers, storage, devices, middleware)	≥20% payback in 12 – 18 months
Managed network services	10 – 40% payback in the first year
Managed security services	Up to 55% payback in the first year
Managed backup and restore services	Up to 40% payback in 1 – 12 months
Managed resiliency services	Up to 25% reduction in recovery time and recovery point objectives
Managed virtualized desktop services	30 – 40% payback in 8 – 18 months
Managed help desk services	15 – 25% payback in 18 – 24 months
Managed hosting services	25 – 50% payback in the first year
Managed technical support services	Up to 40% reduction in support costs with payback in 6 – 12 months
Brokerage services	Up to 40% savings and reduced cycle time to help deliver IT solutions

The potential benefits of managed services can be achieved by selecting the right provider. To find out your potential benefits start by calculating your digital business value [here](#)